

**A RESOLUTION
BY FINANCE/EXECUTIVE COMMITTEE**

A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILILZE THE STATE OF GEORGIA, GEORGIA TECHNOLOGY CONTRACT #980-280008 FOR THE PURCHASE OF A MOTOROLA TURNKEY SOLUTION INCLUDING RADIOS AND SOFTWARE FOR CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$173,891.16. EQUIPMENT PURCHASED WILL BE CHARGED TO AND PAID FROM FDOA 5502 (AIRPORT RENEWAL AND EXTENSION FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5410001 (CONSULTING/PROFESSIONAL SERVICES), FUNCTIONAL ACTIVITY 7563000 (AIRPORT); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta ("City") Department of Aviation, desires to purchase Motorola Digital Radios and software from Motorola, Inc. to complete the Department of Aviation's digital radio inventory upgrade;

WHEREAS, pursuant to the City's Procurement and Real Estate Code of Ordinances §2-1606 the Chief Procurement Officer may procure equipment, software, servers, services or construction items by the purchasing division of the State where such contracts and contractors substantially meet the requirements of this article; and

WHEREAS, the General Manager of the Department of Aviation and the Chief Procurement Officer recommend procuring Motorola Digital Radios and software from Motorola, Inc. for the Department of Aviation.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Chief Procurement Officer is authorized to execute a Purchase Order with Motorola, Inc. for the purchasing of Motorola Digital Radios and software in an amount not to exceed \$173,891.16.

BE IT FURTHER RESOLVED, that all work will be paid from Fund 5502 (Airport Renewal and Extension Fund), Department 180107 (DOA-Aviation Information Services), Expenditure 5410001 (Consulting/Professional Services), Functional Activity 7563000 (Airport).

BE IT FURTHER RESOLVED, that the Chief Procurement Officer is directed to prepare an appropriate contractual agreement.

BE IT FINALLY RESOLVED, that the contractual agreement will not become binding upon the City and the City will incur no liability until it has been approved by the Chief Procurement Officer and delivered to Motorola, Inc.

Legislation Summary

Committee of Purview:

Caption

A resolution authorizing the Mayor to execute an appropriate contractual agreement on behalf of the Department of Aviation with Motorola Inc. in an amount not to exceed one hundred seventy three thousand eight hundred ninety one dollars and sixteen cents (\$173,891.16). All contract work shall be charged to and paid from fund account and center number: 5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5410001 (Consulting/Professional Services), 7563000 (Airport).

Council Meeting Date: February 16, 2009

Legislation Title: Resolution authorizing the Chief Procurement Officer to utilize the State of Georgia, Georgia Technology Authority Contract #980-280008 with Motorola, Inc. for the purchase of the Motorola Turnkey Solution to Include Radios and Software Systems on behalf of the Department of Aviation in an amount not to exceed one hundred seventy three thousand eight hundred ninety one dollars and sixteen cents (\$173,891.16). All contract work shall be charged to and paid from fund account and center number: 5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5410001 (Consulting/Professional Services), 7563000 (Airport).

Requesting Department: Department of Aviation

Contract Type: N/A

Source Selection: State of Georgia, Georgia Technology Authority Contract #980-280008

Bids/Proposals Due: N/A

Invitations Issued: N/A

**Number of Bids/
Proposals Received:** N/A

Bidders/Proponents:	N/A
Justification Statement:	N/A
Background:	N/A
Fund Account Centers:	5502 (Airport Renewal and Extension Fund), 180107 (Department of Aviation, Aviation Information Services), 5410001 (Consulting/Professional Services), 7563000 (Airport).
Source of Funds:	N/A
Fiscal Impact:	N/A
Term of Contract:	N/A
Method of Cost Recovery:	N/A
Approval: DOF: DOL:	
Prepared By:	Patricia Lowe, Buyer
Contact Number:	404.330.6583

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Motorola Two-Way Radios

1301 E. Algonquin Rd.
Schaumburg, IL 60196

Contract Period: December 20, 2008 - December 20, 2009

Contract Number: 980-280008

FEIN (Federal Employer ID Number): 36-111-5800

Orders should be mailed to:

Motorola Inc.
1700 Belle Meade Court
Lawrenceville, GA 30042
Attn: Rick Rigsbee

Payments should be mailed to:

Motorola Inc.
PO Box 404059
Atlanta, GA 30384

Contract Administrator:

[Rick Rigsbee](#), Account Executive
770.314.2572
Fax: 770.932.6575

For complaints about service that cannot be resolved by the person above, contact [George Thames](#), Territory Sales Manager, 770.338.9758.

Orders will be shipped within 45 days after purchase release order is recieved.

Payment Terms: Net 30 days

Warranty Period: One year parts, labor and shipping. During the warranty period, agencies must return problem equipment to any authorized Motorola service center in Georgia. Equipment will be repaired or exchanged and returned to user agency within 30 days of shipment.

An extended warranty is available for each of the radio models bid. Pricing for the extended

warranty is listed as part of our bid response.

Onsite warranty is available for fixed network equipment at no additional charge. Onsite warranty for mobile and portable radios will be quoted on an as-needed basis.

Technical Assistance: 888.567.7347

Associated Document(s):



[Motorola Master Agreement.pdf](#)

For pricing, see Exhibit A beginning on page 18



[Print this](#)



CITY OF ATLANTA


SHIRLEY FRANKLIN
MAYOR

DEPARTMENT OF AVIATION
HARTSFIELD - JACKSON ATLANTA INTERNATIONAL AIRPORT
6000 N. TERMINAL PARKWAY
SUITE 4000 - ATRIUM
P. O. BOX 20509
ATLANTA, GEORGIA 30320
TEL (404) 530-6600
FAX (404) 530-6635

BENJAMIN R. DeCOSTA
AVIATION GENERAL MANAGER

MEMORANDUM

TO: Dan Smith, Chief Information Officer
Department of Information Technology

FROM: Lance Lyttle, Chief Information Officer, Aviation 

DATE: January 22, 2009

SUBJECT: Motorola Radios for Aviation

As you are aware, the City of Atlanta is currently upgrading its 800 MHz analog Public Safety Radio System to a P25 Digital platform. Aviation has been diligently involved in this project since inception. The anticipated date for cutover to the new system is April 2009. The upgrade will render all analog radios unusable on the new system and hence must be replaced by digital radios. For this transition radios for most of the City departments were procured under the current Radio Upgrade Project. However, that did not include the subscriber inventory for Aviation. Through this procurement Aviation is seeking to upgrade its radio inventory in order to be compatible with the new City system so that a smooth transition can take place. The procurement involves buying new digital radios to replace our analog radios and in some cases upgrading the software on our existing digital radios to work on the new system.

I can be reached at 404-530-6600 should you have any questions regarding this request.

Thank you for your continued support.

cc: Daver Malik
David Chapman

Part II: Legislative White Paper: (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:

Committee of Purview:

Caption:

Council Meeting Date:

Requesting Dept.:

FAC Confirmed by:

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

This procurement will complete Department of Aviation's radio inventory upgrade to successfully transition to new City of Atlanta's new P25 Public Safety 800 MHz Digital Radio System. These radios (portables and mobiles) are required to enable Aviation personnel to communicate on the new City Radio System once the transition is made in July 2009. The procurement also includes software upgrade of some of the existing digital radios to assure their performance on the new system. In an amount not to exceed \$173,891.16.

2. Please provide background information regarding this legislation.

The City of Atlanta is currently upgrading its analog public safety 800 MHz Radio System to a P25 Digital Radio System. The upgrade is anticipated to be complete by July 2009. Some of Aviation radio inventory is still analog and will not work on the new City radio system. Therefore, these must be replaced by new digital radios in order to provide a seamless transition to the new City radio system. Some of existing digital radios will need software upgrade as well.

3. If Applicable/Known:

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):**

(b) **Source Selection:**

(c) **Bids/Proposals Due:**

- (d) **Invitations Issued:**
- (e) **Number of Bids:**
- (f) **Proposals Received:**
- (g) **Bidders/Proponents:**
- (h) **Term of Contract:**

4. Fund Account Center (Ex. Name and number):

Fund: 5501 **Account:** 5212001 **Center:** 180107

5. Source of Funds: *Example: Local Assistance Grant*

6. Fiscal Impact:

Example: This legislation will result in a reduction in the amount of _____ to Fund Account Center Number _____.

7. Method of Cost Recovery:

Examples:

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.***
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.***

.....**This Legislative Request Form Was Prepared By: Daver Malik**.....



December 30, 2008

City of Atlanta
Hartsfield Jackson International Airport

35 XTS 2500 P-25 Portable Radio Model II	\$ 2,841.50	\$99,452.50(ext)
800 MHz & 700 MHz, 3 Watt		
6 Button Key Pad		
Analog & Digital Operation		
Smartzone & Smartnet II Only Software		
255 Modes		
Antenna & Belt Clip		
Charger		

6 XTL 5000, 800 MHZ, 35 watts	\$4,048.11	\$24,288.66(ext)
Software ASTRO Digital CAI Operatioin		
Smartzone Operation		
Astro Project 25 Trunking Software		
Digital ID Display		
Antenna 3dB Gain		
W7 Control Head Software		
W7 Control Head		
Standard palm Microphone		
Remote Mount		
Auxillary Speaker Spectro 5w		
Standard Sedan Installation		

35 P25 Software Upgrades (XTS2500)	\$1,194.25	\$41,798.75
5 P25 Software Upgrades (XTL5000)	\$1,245.25	\$ 6,226.25
25 NTN1667 Chargers (Single Unit)	\$ 85.00	\$ 2,125.00
Total		\$173,891.16

Price valid until: April 30, 2009
State Contract #: 980-280008

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: GREG PRIDGEON

Dept.'s Legislative Liaison: Anita Williams

Contact Number: 404-530-6600

Originating Department: Aviation

Committee(s) of Purview: Finance/Executive

Chief of Staff Deadline: 1/27/09

Anticipated Committee Meeting Date(s): 2/11/09

Anticipated Full Council Date: 2/16/09

Commissioner Signature: Maudie

Chief Procurement Officer Signature: Edan & Smith

CAPTION

A RESOLUTION AUTHORIZING THE CHIEF PROCUREMENT OFFICER TO UTILIZE THE STATE OF GEORGIA, GEORGIA TECHNOLOGY CONTRACT #980-280008 FOR THE PURCHASE OF A MOTOROLA TURNKEY SOLUTION INCLUDING RADIOS AND SOFTWARE FOR CITY OF ATLANTA, DEPARTMENT OF AVIATION; IN AN AMOUNT NOT TO EXCEED \$173,891.16. EQUIPMENT PURCHASED WILL BE CHARGED TO AND PAID FROM FDOA 5502 (AIRPORT RENEWAL AND EXTENSION FUND), DEPARTMENT 180107 (DEPARTMENT OF AVIATION, AVIATION INFORMATION SERVICES), EXPENDITURE 5410001 (CONSULTING/PROFESSIONAL SERVICES), FUNCTIONAL ACTIVITY 7563000 (AIRPORT); AND FOR OTHER PURPOSES.

FINANCIAL IMPACT (if any) \$173,891.16

Mayor's Staff Only

Received by CPO: _____ Received by LC from CPO: _____
(date) (date)

Received by Mayor's Office: 1/27/09 AME Reviewed by: 1/28/09 AME
(date) (date)

Submitted to Council: _____
(date)